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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION A. SASO & ASSOCIATES NAME OF BROKER-DEALER OFFICIAL USE ONLY Box No.) FIRM I.D. NO. SUITE 200 (No. and Street) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* & CLANCEY (Name - if individual, state last, first, middle name)

CHECK ONE:

(Address)

Certified Public Accountant

☐ Public Accountant

Accountant not resident in United States or any of its possessions.

PROCESSED

(Zip Code)

SAN LEANDRO, C

(State)

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THOMSON FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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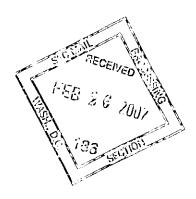
SEC 1410 (06-02)

Om

ī	RICHARD A. SASO	R AFFIRMATION
my	knowledge and belief the accompanying financial sta	, swear (or affirm) that, to the best of tement and supporting schedules pertaining to the firm of SECURITIES, as
of ne cla	DECEMBEIC 31	2006, are true and correct. I further swear (or affirm) that all officer or director has any proprietary interest in any account
		$=$ 1.0 \subset
	LINDA STÉPANOVICH Commission # 1651869 Notony Public — Catifornia E Contro Costa County My Comm. Spiess Mar 26, 2010	Signature PRINCIPAL / SOLE OWNER Title
	Notary Public	
S <p< th=""><td>s report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or (f) Statement of Changes in Liabilities Subordinated (g) Computation of Net Capital.</td><td>Partners' or Sole Proprietors' Capital.</td></p<>	s report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or (f) Statement of Changes in Liabilities Subordinated (g) Computation of Net Capital.	Partners' or Sole Proprietors' Capital.
\\\A \\\\A \\\\\\\\\\\\\\\\\\\\\\\\\\\	 (h) Computation for Determination of Reserve Requ (i) Information Relating to the Possession or Contro (j) A Reconciliation, including appropriate explanation Computation for Determination of the Reserve R 	Requirements Under Rule 15c3-3.

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES FINANCIAL STATEMENTS AS OF DECEMBER 31, 2006

TOLLEFSON & CLANCEY

CERTIFIED PUBLIC ACCOUNTANTS

TOLLEFSON • CLANCEY

CERTIFIED PUBLIC ACCOUNTANTS

February 4, 2007

Richard A. Saso - President Richard A. Saso & Associates Investment Securities 3130 Crow Canyon Place, Suite 200 San Ramon, CA 94583

We have audited the financial statements of Richard A. Saso & Associates Investment Securities as of December 31, 2006 and have issued our report thereon dated January 31, 2007. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards and Rule 17a-5 under the Securities Exchange Act of 1934. This study and evaluation included the accounting system and the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11). The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(ii) of the rule. The company does not handle securities; accordingly it has not established procedures for safeguarding securities. Rule 17a-5 states that the scope of the study and evaluation should be sufficient to provide reasonable assurance that any material weaknesses existing at the date our examination would be disclosed. Under generally accepted auditing standards and Rule 17a-5, the purpose of such study and evaluation are to establish a basis for reliance on the system of internal accounting control procedures that are necessary for expressing an opinion of the financial statements and to assist the auditor in planning and to provide a basis for reporting material weaknesses in internal accounting control.

The objective of internal accounting control is to provide reasonable, but not absolute, assurance as to the safeguarding of assets against loss from unauthorized use or disposition, and the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily requires estimates and judgments by management. However, for the purpose of this report under Rule 17a-5, the determination of weakness to be reported was made without considering the practicality of corrective action by management within the framework of a cost-benefit relationship.

Because of inherent limitations in any system of internal accounting control, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of procedures may become inadequate because of changes in conditions or that the degree of compliance with procedures may deteriorate.

Our examination of the financial statements was made in accordance with generally accepted auditing standards, including the study and evaluation of the company's system of internal accounting control for the period ended December 31, 2006 that was made for the purposes set forth in the first paragraph if this report, would not necessarily disclose all weakness in the system because it was based on selective tests of a accounting records and related data. However other than being a small enterprise which, by its nature, does not have the employees for proper separation of accounting duties, such study and evaluation disclosed no condition that I believe to be a material weakness.

Sincerely,

Tollefon & Clarcy

Tollefon & Clancey

Certified Public Accountants

TOLLEFSON • CLANCEY

CERTIFIED PUBLIC ACCOUNTANTS

To Mr. Richard A. Saso, dba RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES

We have audited the accompanying balance sheet of **RICHARD A. SASO & ASSOCIATES** - **INVESTMENT SECURITIES**, (a sole proprietorship) as of December 31, 2006, and the related statements of income and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **RICHARD A. SASO & ASSOCIATES** - **INVESTMENT SECURITIES** as of December 31, 2006 and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Statements 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Jourson & Clancy Tollesson & Clancey

Certified Public Accountants

January 31, 2007

RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES BALANCE SHEET AS OF DECEMBER 31, 2006

ASSETS

CURRENT ASSETS Cash: First Republic Bank Larkin Misc. Acct. Commissions Receivable	\$ 7,131 _1,107	\$ _8,238 -0-						
Prepaid Expenses		<u> 2,506</u>						
TOTAL CURRENT ASSETS			10,744					
FIXED ASSETS								
Office Equipment & Furniture		11,569						
Less: Accumulated Depreciation		(7,930)	_3,639					
TOTAL ASSETS			\$ <u>14,</u> 383					
LIABILITIES AND PROPRIETOR'S CAPITAL								
CURRENT LIABILITIES								
Accounts Payable - Trade		-0-						
Commissions Payable		0-						
TOTAL LIABILITIES			-0-					
PROPRIETOR'S CAPITAL								
Beginning Proprietor's Capital		18,120						
Net Income for Year		52,263						
Personal Withdrawals - Cash		(_56,000)						
ENDING PROPRIETOR'S CAPITAL			14,383					
TOTAL LIABILITIES AND PROPRIETOR'S	CAPITAL		\$ <u>14,383</u>					

RICHARD A. SASO & ASSOCIATES - INVESTMENTS SECURITIES STATEMENT OF INCOME & EXPENSE FOR THE CALENDAR YEAR ENDED DECEMBER 31, 2006

REVENUE Security Commissions Investment Company Commissions Term Life Insurance Commissions	\$ -0- 69,152 650
Interest Income	18
GROSS REVENUE	\$ <u>69,820</u>
EXPENSES	
Clearing Costs	-0-
Regulatory Fees	3,914
OTHER EXPENSES Audit Fees	1 945
Auto Expenses	1,845 27
Bank Charges	5
Commissions Paid to Reps	1,518
Communications	1,702
Computer Consultant	200
Delivery and Postage	352
Dues and Subscriptions	721
Equipment Rental	745
Insurance and Bonding	1,835
Licenses & Fees	222
Meals and Entertainment	345
Office Supplies and Expenses	237
Rent	2,400
Software Updates	54
Telephone	<u> 1,435</u>
TOTAL EXPENSES	\$ <u>17,557</u>
NET INCOME FOR YEAR	\$_52,263

RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES STATEMENT OF CASH FLOWS FOR THE PERIOD JANUARY 1, 2006 THROUGH DECEMBER 31, 2006

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income \$ 52,263

ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH PROVIDED BY OPERATIONS

INCREASE IN:

Prepaid Expenses (766)

NET CASH PROVIDED BY (USED BY)
OPERATING ACTIVITIES

\$ 51,497

CASH FLOWS FROM INVESTING ACTIVITIES

Proprietor Personal Withdrawals (56,000)

NET CASH PROVIDED BY (USED BY) INVESTING ACTIVITIES

(56,000)

(4,503)

CASH FLOWS FROM FINANCING ACTIVITIES

NONE

NET CASH PROVIDED BY (USED BY)

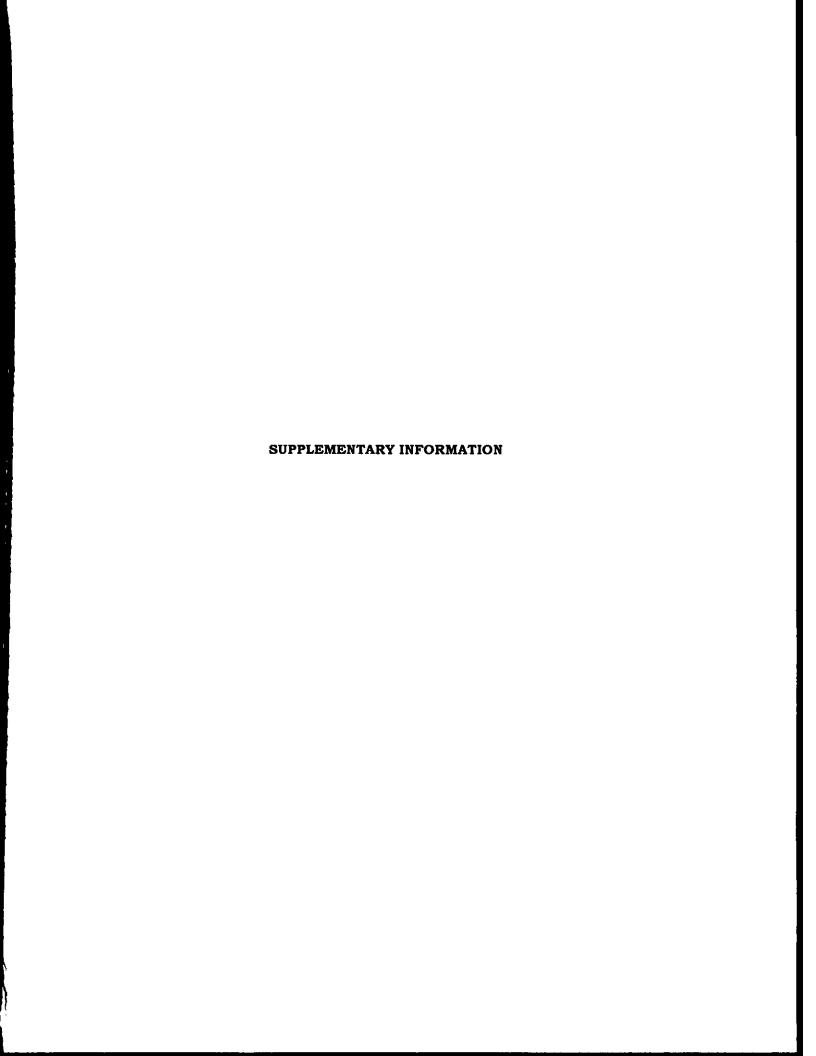
FINANCING ACTIVITIES

NONE

NET DECREASE IN CASH

CASH AT BEGINNING OF YEAR 12,741

CASH AT END OF YEAR \$ 8,238



RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES NOTES TO ACCOMPANY FINANCIAL STATEMENTS **DECEMBER 31, 2006**

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

HISTORY AND ORGANIZATION

THE REGISTRATION OF RICHARD A. SASO & ASSOCIATES INVESTMENT SECURITIES, A SOLE PROPRIETORSHIP, WAS EFFECTIVE FEBRUARY 9, 1988. THE COMPANY IS A BROKER-DEALER ENGAGED IN THE SALE OF INVESTMENT-COMPANY PRODUCTS, TERM LIFE INSURANCE & VARIABLE ANNUITY INSURANCE PRODUCTS. THE COMPANY NO LONGER DEALS IN INDIVIDUAL SECURITIES. THE COMPANY FORMERLY CLEARED SECURITIES TRANSACTIONS FOR ITS CUSTOMERS ON A "FULLY-DISCLOSED INTRODUCING BASIS" THROUGH THE CLEARING FIRM EMMETT A. LARKIN CO., INC. LOCATED IN SAN FRANCISCO, CALIFORNIA.

BASIS OF ACCOUNTING

THE COMPANY'S POLICY IS TO PREPARE ITS FINANCIAL STATEMENTS ON THE ACCRUAL BASIS OF ACCOUNTING. THE COMPANY'S FISCAL YEAR PERIOD IS FROM JANUARY 1 THROUGH DECEMBER 31.

INCOME - INCOME AND COMMISSIONS RECEIVABLE ARE RECORDED AT THE TIME THE SUBSCRIPTION AGREEMENT IS RECEIVED OR AT THE SETTLEMENT DATE, WHICHEVER IS APPLICABLE. TOTAL FUNDS ARE REMITTED TO THE PRODUCT SPONSOR OR THE CLEARING AGENT WHO REMITS COMMISSION INCOME ON THE CLOSING OF THE ACTIVITY. AFTER RECEIVING THE INCOME, THE COMPANY REMITS TO THE REPRESENTATIVES THEIR PRO-RATA SHARE OF THE COMMISSION. AS OF DECEMBER 31, 2006, THE COMPANY HAS ONE REGISTERED PRINCIPAL AND 3 REGISTERED REPRESENTATIVES (INCLUDING THE SOLE OWNER OF THE FIRM). THE COMPANY HAS NO OUTSIDE BRANCH OFFICES NOR DOES IT HAVE ANY OSJ'S.

EXPENSES- THE OFFICES OF THE COMPANY ARE SHARED WITH AN ENTITY FULLY OWNED BY THE PROPRIETOR OF RICHARD A. SASO & ASSOCIATES INVESTMENT SECURITIES. THE ENTITIES MEET PERIODICALLY TO ALLOCATE COMMON EXPENSES. SUCH ALLOCATIONS ARE AT THE PARTIES' DISCRETION AND, BY WRITTEN AGREEMENT, NOT SUBJECT TO CHALLENGE.

DEPRECIATION

DEPRECIATION OF FIXED ASSETS WAS COMPUTED BY THE MACRS OR DECLINING-BALANCE METHODS OVER THE ESTIMATED USEFUL LIVES OF THE ASSETS. PRESENTLY, THE COMPANY'S ASSETS ARE DEPRECIATED OVER USEFUL LIVES OF 5 YEARS.

INCOME TAXES

NET EARNINGS OR LOSSES ARE REPORTABLE BY RICHARD A. SASO ON HIS INDIVIDUAL INCOME TAX RETURN. ACCORDINGLY, NO PROVISION FOR INCOME TAXES HAS BEEN RECORDED ON THESE FINANCIAL STATEMENTS. ESTIMATED INCOME TAX PAYMENTS ARE INCLUDED IN THE PERSONAL WITHDRAWALS OF THE PROPRIETOR'S CAPITAL SECTION OF THE BALANCE SHEET.

RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES SUPPLEMENTARY INFORMATION DECEMBER 31, 2006

STATEMENT 1 - RESERVE REQUIREMENTS

THE COMPUTATION OF THE RESERVE REQUIREMENTS UNDER EXHIBIT A OF RULE 15C-3-3 HAS NOT BEEN PREPARED. THE FIRM HAS MET THE EXEMPTION UNDER REGULATION 240.15C3-3(K)(2)(ii).

STATEMENT 2 - POSSESSION AND CONTROL REQUIREMENTS

A SUPPLEMENTAL REPORT PURSUANT TO POSSESSION AND CONTROL REQUIREMENTS OF REGULATION 240.17a-5(d)(3)HAS NOT BEEN PREPARED. THE EXEMPTION PROVISIONS OF REGULATION 240.15(3)-3(k)HAVE BEEN MET BY THE FIRM.

STATEMENT 3 - SIPC SUPPLEMENTAL REPORT

A SIPC SUPPLEMENTAL REPORT PURSUANT TO RULE 17A-5(e)(4)IS NOT INCLUDED WITH THIS AUDIT REPORT BECAUSE THE FIRM, RICHARD A. SASO & ASSOCIATES-INVESTMENT SECURITIES, DID NOT HAVE GROSS REVENUES GREATER THAN \$500,000 INCLUDING THOSE EXEMPT FROM SIPC ASSESSMENTS.

STATEMENT 4 - COMPUTATION OF NET CAPITAL

NET CAPITAL

Ownership Equity, December 31, 2006	\$ 14,383
Less: Commissions Receivable Over 30 Days	-0-
Prepaid Expenses	(2,506)
Book Value of Fixed Assets	(3,639)
NET CAPITAL	8,238
REQUIRED MINIMUM NET CAPITAL	5,000
Total Aggregate Indebtedness	
% Aggregate Indebtedness to Net Capital	-0-
Test #1: 6-2/3%	-0-
Test #2: 2%(Rule 15c-3-3)	-0-
Greater of \$5,000, Test #1 or Test #2	5,000
EXCESS NET CAPITAL OVER REQUIRED CAPITAL	\$ 3,238

STATEMENT 5 - NET CAPITAL RECONCILIATION

REGULATIONS 240.17a-(5)(d)(4) of rule 17A-5 UNDER THE SECURITIES AND EXCHANGE ACT OF 1934 REQUIRE A RECONCILIATION OF THE COMPANY'S DECEMBER 31, 2006 NET CAPITAL FILING WITH THAT OF THE AUDITED FINANCIAL STATEMENTS. THE RECONCILIATION IS AS FOLLOWS:

NET CAPITAL PER AUDIT REPORT	\$ 8.238
AUDIT ADJUSTMENTS	- 0-
AS FILED	\$ 8,238

RICHARD A. SASO & ASSOCIATES - INVESTMENT SECURITIES SUPPLEMENTARY INFORMATION DECEMBER 31, 2006 AUDIT REPORT

ON JANUARY 1, 1998, THE SOLE PROPRIETOR OF THE FIRM WAS APPROVED BY THE STATE OF CALIFORNIA AS A REGISTERED INVESTMENT ADVISOR. ON THAT DATE A SEPARATE INVESTMENT ADVISORY FIRM, ALSO A SOLE PROPRIETORSHIP, WAS FORMED UNDER THE REGISTERED NAME, "RICHARD A. SASO DBA SASO & BRONZINI - REGISTERED INVESTMENT ADVISORY SERVICES". ON MARCH 15, 2004, THE FIRM CHANGED ITS NAME TO "RICHARD A. SASO INVESTMENT ADVISORY SERVICES". THE FIRM NOW MANAGES OVER MORE THAN \$40 MILLION IN ASSETS. THE ADVISORY FIRM IS REGISTERED THROUGH THE S.E.C. ALL REQUIRED DISCLOSURES ARE ON THE ADVISORY FIRM'S FORM ADV, PART II.

THE ADVISORY FIRM INCREASED ITS "FEE-ONLY" BUSINESS IN 2006. ALTHOUGH THIS BROKER-DEALER FIRM WILL MAINTAIN ITS STANDING AS A NASD REGISTERED BROKER-DEALER, IT EXPECTS TO FOCUS ON COMMISSION-BASED MUTUAL FUND SALES IN THE FUTURE AND IT HAS WITHDRAWN FROM ITS COMMISSION-BASED SECURITY BUSINESS THROUGH ITS CLEARING FIRM, EMMETT A. LARKIN CO., INC.

END